

Paul M. Herlan

Director of Business Development

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Paul is Director of Business Development with Lumsden McCormick and Director of Administration with Brisbane Consulting Group. As Director of Business Development Paul is responsible for fostering professional relationships with key referral sources in the community as well as prospecting new clients. Paul is a founding chair of the Western New York Business Leadership Forum and is committee chair for the Firm's Business Development Committee.

Serving Brisbane Consulting Group Paul coordinates educational seminars in Erie, New York, Nassau, Suffolk, Kings, Queens, Westchester, and Rockland counties. He is also responsible for organizing and creating continuing legal education programs with various bar associations. He works closely with numerous matrimonial law committees to provide educational programming in business valuation and forensic accounting. He also is responsible for client relations and case management.

EDUCATION

Buffalo State College, Bachelor of Arts in Food Systems Management with a Business Minor
Erie Community College, Associate Degree in Food Service Management

PROFESSIONAL

Business Leadership Forum, Chair

COMMUNITY

Southeast Works Foundation, Board of Directors
Buffalo State Alumni Association, Director at Large
Amherst Chamber of Commerce, Member